## Police ready for tougher riot response




# Tourist figures dip by 15\% as Americans decide to stay away 



## Bid by miners to end rift is foiled

$$
\begin{aligned}
& \begin{array}{l}
\text { Briush mioers appeared to are going to be suhjected } \\
\text { be mored divided dhan ever las } \\
\text { bur disciplinary } \\
\text { nules }
\end{array} \\
& \begin{array}{l}
\text { nigh affier a move. proposed The move by the delegates } \\
\text { at the National Unios of from he Notringham area } \\
\text { Mineworkers' conference, to the heartand of what they }
\end{array}
\end{aligned}
$$

osed a motion calling oo bey beyseieve were men whumen-
$\begin{aligned} & \text { tose who have eefit the unioo } \\ & \text { or relum to the fold for their } \\ & \text { wn benefit and for the }\end{aligned}$
$\begin{aligned} & \text { own benefit } \\ & \text { wellbeing of } \\ & \text { their }{ }^{2} \text { amilies }\end{aligned}$
$\begin{aligned} & \text { nembers of the breakaway y freceried as as mamber of the } \\ & \text { Joine of Demorratic general council of the TUC }\end{aligned}$
$\begin{aligned} & \text { Now, the growing rift be- } \\ & \text { But NUM members, from UDM twe NUM and the Lould mean that his }\end{aligned}$
$\begin{aligned} & \text { the Notungham marea, put regained positioo withio the } \\ & \text { ofrward a successfful amend- } \mathrm{TNC} \text { is shor-lived if the } \\ & \text { ment stating readmittance NUM membership drops be- }\end{aligned}$
$\begin{aligned} & \text { should only be granted if low the } 100,000 \text { mark } \\ & \text { individuals could prove they At tene confernectio } \\ & \text { were acceptable under the Dyted, yesterday, the miners }\end{aligned}$
$\begin{aligned} & \text { wards: "How can you invite ing for induscrial action. in } \\ & \text { men back if they know they spite of Mr Scargil's plea. }\end{aligned}$
on Wapping mission


## Industry's day of fun

## 







## THE TIMES THURSDAY JULY 31986



## Unionists launch <br> their 'assembly'



 adorned wiuh many of the they will meesi agaio next
trappings of pariameotary wekk befor soing int
ife.








## NFU opposes former <br> leader as food head

| The Na |  |
| :---: | :---: |
| Union has withdrawn the | Ferruzzi is reported to be |
| ler, its former presideoh to | for control of |
| hairman of the Food From | hro |
| a | oul |
| tion, because of his involve- | bree |
| ment with an Italian | The NFU wants |
| mulinatio |  |
| take over the British |  |
|  | bee |
| ceeded Sir Richard as the | arahle |
|  |  |
| did not think that | Far |
| post was |  |
|  |  |
|  |  |
|  |  |
| diary of the Ferruzi | From Britain. |

## Tory disarray on caning of pupils

The Government is rumning

 to aboish caning in schools
Io their amendment to th
Educat Education Bill, the Lords pro
posed that teachers wit
pawfill posed that teachers who un-
lawfully bear a child should be
suhject to thc criminal subject to thc criminal, rathe
than the civi, law.
The Government amend
menit ment tabled at lhe Commono
commitite stage and to be
suhject to a free vote savs the sunject to a free vote, says that
unlawful caning should be
civil offence Mr Roneert Key, Conserva-
ive MP for Salishury and as patron of STOPP, the an a
caning group, said that he was
very concemed about very concemed about the
change. The reasongiven for
by Mr Chistopher Paten, Minister of Sciste for Educa
tion and Science, was that he
did not want to see teachers being suhject to criminal rearos
ecuinon for slapping a chld
Mr Key said: ${ }^{-1}$ on the oth M M Ky said " "O the other
hand in the case of a child
being beanen with a being bearen cwith a cane, the
problem remains that partm
who obiection ould sill onl
she in the civil couls sue in the civil courd siall ond thal
could mean it is exrremely
expensive. particulary

ducatioo secretary, said "We
want them to be liminied to uman Rights oo corporal aill pupils educated at at the
slates expense, including as-sisted-place pupils in indepen-
dent schools dent schools. This could lead pla a situatioo where assisted-
place pupis oculd oot be but those educated at
beat Labour call for f450m spending
$\qquad$ yesterday called for
t450 million emergency standard package" ${ }^{\text {to bency }}$ (Nicholas ${ }^{\text {Wood }}$
Wood He said that if Labour were power they would immeditely release f55S million fo more books, classroom equip.
ment and materias and in They would aiso allow local
authorities sopend up to an
extra $£ 200$ milition on renoMr stephen Lawless, an
assistant director to Sir Peter
Hall, has bein
 alyndebourne restival
and director of production fo
Dhe touring company. Pier repairs



Sporting lure for palace guardians

 lithe ditutice are ar ryal
 Palaces division of the Metro-
politite Police royalty and
diplomatic.protection squad,
not acting as travelling nodygards
Chief Sup Chiter Superintendent Al-
freed Longiust head of the
royal palaces divisioniold the royal palaces division irold the
polioe newspaper The Jot.
We want vopuateers for a
two-year posting noi reluc-two-year postiog noi refluc
tam. conscriped offers.
The division guards Buck The division guards Buck-
ingham Palace s. James's
Palace, Kensingon Palace and Paiace, Kensington Puace and
Windsor Castle. Bitiof oficers
can travel to Balmoral and Holyroodhouse for between
1o days and eweys
where hey could thave uese of
fishing rights and hill walking Beckford case for tribunal
 dy un

 Pub bombings reviewed



 Racome stret ene
Bamber trial



 Counsel in spy trial collapses



 MP fined $£ 55$
$\qquad$
 maine Opera post simidess in in byy





## Moss Bros

THE COMPLETE MENSWEAR
SALE
Including suits at half the original price
STARTS 9am TODAY
MOSs Bros


Tebbit sets up monitoring unit
50\% AND 25\% DISCOUNTS

reductions on all ourlighting, from full read Austrian Crystal chandeliers



MLUE LCGHING ITD. 919 -2M BAKER STREF. LONDON NWT GUY


## Inquiry





arrochip iard for iecurity



## June 2nd.The start of a new attitude to Unit Linked Investment.

On June 2nd, a major new force in Asset Management left the starting blocks. A new company uniquely placed to bring a fresh dynamic attitude to your personal investments. Norwich Union Asset Management combines innovative, enthusiastic new management with the traditional skills and experience of a long-established and successful financial giant.
For complimentary advice on a personally designed investment package in both UK and international markets, simply fill in and post the coupon. Your personal Norwich Union broker will be in touch:



## it concede

 ting time

## Canaletto

 favoured by buyers Efor

> Vocational training for 2 in $£ 900 \mathrm{~m}$ programme

## House price boom may be slowing



 cenitisis in ite averaze epriee or


 Oray yerfy basis pinaes ane
 foss.5per cent), the No
west ( 8.7 per cent and and No
 demand around the cormer,
Mr Brian Gowell ISvA
president, said that the avail



£40,000 for a surprise daughter
Minchisine jones asa Hater biens steilizod whe Min surnseraly jun and sier. of Manor ar figm

 Rombe fier an operaion

 Mr Jusico omall sid
 hit was suisifid han
 pregnancy, and ordered them
io pay y the damages and costs
of the action He awarded Mrs Jones
E39.963, inctuding $£ 2.750$ for pregnancy, more than $E 30,000$
for the cost of bringing up
Kate. plus interest on the
damages.

Stalker inquiry
Wife speaks out over Wife speaks out ove
'shabby treatment'


The survey, conducted
late June found "boom" con
litions in many area, wit
several reports of gazumping


| Date | $\mathbf{S E a s t}_{\mathrm{E}}$ | West | $\underset{\underline{E}}{ }$ | $\begin{gathered} \mathbf{N}_{\Sigma} \text { West } \end{gathered}$ | $\mathrm{N}_{\boldsymbol{\Sigma}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 78 | -21,346 | 16.993 | 15.149 | 16.509 | 16 |
| Jun ${ }^{\text {a }}$ | 48,656 | ${ }^{33,9248}$ | 27110 27715 | 30,709 30.850 |  |
| Dec 84 | 50,455 | ${ }^{36,068}$ | 27,965 | 31,404 | 29.819 |
| Mar 85 | 51,728 | 36,946 | 28.501 | -32,945 | ${ }_{3}^{30.197}$ |
| Jung | 52,924 | 37,721 | 29,021 | ${ }_{3} 32,997$ | ${ }^{3}$ |
| Decis |  | 3, 636 | 30,61 | 33,563 | 32.178 |
| ${ }_{\text {Marib }}$ | 59,881 59726 | ${ }_{41,678}^{40,62}$ | 32,114 | 35,233 | 33,381 |



North Sea Oil and British Agriculture have a lot in common.

They're two of Britain's top revenue generators.

Both are forward-looking, dynamic industries. Both alive with new ideas fo producing more national income. Both Of course, North Sea Oil has been a considerable and timely shot in the arm for our economic well-being. The wealth produced has had an impact on our whole way of life.

Farming's fundamental but less publicised contribution to the nation's wealth is no less important than that of oil

The last forty years is proof of that. Producing more food from less,
at a lower price.
Just after the last war we could grow
only half of what we ate. Today were able
to produce virtually all the food we need. Although we have about 8 million more people now, and use thousands of acres in what we eat.

The efficiency of farming has also had a profound effect on food prices. Between January '74 and March '86, the cost of flour, for example, rose $26 \%$ less than the general retail price index.

Of course, the current surpluses in production resulting from recent agricultural policy present a new challenge. But the farming industry has a proven record of successful adaptation to change. The vital part played by fertilizers.

What our land produces will go a long way towards keeping us economically the future. And this assured future is one of farming's greatest strengths.

Fertilizers are an essential ingredient
of this future. They not only provide natural balance of vital elements, but they enable the UK to grow wheat and other of the world.

That's why ICI Agricultural Division is proud to be

While weive got oil on our hand Iet's not forget that we've got agriculture in our blood.

You are invited to write to us formor information on the issues raised in this advertisement. Contact Mrs Tudor at ICI Agricultural Division, PO Box 1, Billingham, Cleveland TS23 ILB.

FERTILIZERS
Helping nature and Britain-to grow.

As a major supplie to agriculture. ICI Agricultural Division is nunning this series of advertisements, designed to increase public awaremess both of the
role offertilizers in modern farming and ofotherkuy issues invulved in the production of British food Many of the facts presented here w will be fa miliar to the
farming community bul we believe we have a responsibility to help keep the general public fully informed on these major and complex issues.



This is how some of the children who suffer from leukaemia are treated.

First of all they are given as many as twenty different . drugs a day.

They are then placed in a glass box that measures just 4'x2'x1' and for eight hours they're bombarded with radiation.

Ozal se state a

For eight hours they are left alone. For eight hours they feel sick.

It's not unusual for them to vomit continually, while they're inside the glass box and afterwards when they are lifted out.

Only after making the children feel that bad does the treatment then start to make them feel better.


If this is the treatment, try and imagine what the disease must be like.


Braelis say
Earnt not
Entebom
Fintebobe


| Selevision |
| :---: |
| Sinister |
| sunshine |
| \％ |
|  |
|  |
| 5zit |
|  |
|  |
| Smis |
| Efez |
| 5w me |
| ＝smatim |
| Wmber |
|  |
| Et |
| Wem |
| Wemmin |
|  |
|  |
| \％ |
| ※mim |
| －$=$ |
| 成 |
|  |
| 2m |
|  |
| Stivis |
| \％ |
|  |
| Cliai Bayfiel |



A fresh appraisal of the Birmingham Group＇of the
late Thirties has brought republication and renewed
interest for Walter Allen （above）：interview by
Caroline Moorehead

## Writing for <br> his life

The group as such．lasted barely a
vear．Iddeed it vanished even form its literary packaging until about four years
ago when says allen ar young man
writing a Ph．D．al Notungham Universi wing a Ph．．a Not ingham Unversi－
in on socialisi wing of the Thirties
inven all over again＂．Scatered by
 purposefully south in search of the
literary world where he was，in a modest
sort of way，absolutely cerain be sort of way．absolutely cerrain be
belonged His conviction and his passion
were dearly artractive．I do remember． were ceariy arractive
with great pleasure．ho were to a young man．＂
Soon Allen was reading for MGM． reviewing for the Nerr Satessman and the
Spectazor and broadcasting begining a 20 －year connection with The Critics．His
ffriends．．．pepople he met and alked do．
were Auden and Kingsiey Martin．Stevie
 Mixam wio

 \％amemizewa
 yumwaizixizem Hanmon wiviz


 Sornex who choor mainly．it appears
idenififable sch
becusche singularly poor at Englis geography．When in 1935 he found thal he was constandy recermingham（Allen，
liree wriners in Bimminghat
Leslie Halward and Peeter Chamberain） two．in Derby（Walter Brierley an Hediley Carrer）and one in wad the decided that
（John Hampon） naurally belonged Iogeher．
Inverted as a
wirmingham circie of wrivers，the men did indeed begin Nelison pub off Coronation Sruet．Allen remembers the occasions anthing they were
very important 10 anythin doing：they lalked not of their
but．of the writings of others．If they shared anything it was that we a
seemed to write about he experience of

Plenty to celebrate


| －The recital by Nathan |
| :--- |
| $\begin{array}{l}\text { Milstein with Georges Plut } \\ \text { dernacber scheduled for the }\end{array}$ | The recital by Nathan

Mistein with Ceorges Plu
dermacber sheduled for the
Royal Fescival Hall tonight
has been cancelled because of
an injury the violinist has
sustinined oh his hand an injury the violinist has
sustained th his hand．Patrons
who have aready booked who have already booked
should apply for refunds an the
boox－office．

Holly Hill reviews the Spoleto USA Festival
Hard to match the scenery

## cis

n


## －

管它家


Pbilharmonia／ Ajmone－Marsan Festival Hall Guido Aimone－Marsan was in
danger of becemming the well－
known subsitue conduclor＂， danger of becoming＂the well－
known sustitue conducor－
so effective were his mercy－
dash missions Lo London
when the Philharmonia＇s
 Here．with more adequale
preparaion．he emerged as a
well－ortanized musial hink－
 ing big Romanic scores
His beat，though forver
appearing to describe the evter appearing todescribe the leuter
Dimakwards and forwards
simulaneously，seemed cear
enough io he orchestra．The
encemble
 paytras＇s Doon Juun，and
of Sraun at Ihe sow movement＇s
aomnclusion ino Dvork＇s Sev．
enth Symphony．But against
enth Symphony．Buat agevinst
that one could cite his confi－
den handling of the Strauss
works explosive dent handing of the Sirauss
work＇s sexposive opening and
its sussequent umble trent－
po changes．or the sophisticat－ po chatges．or the sophisticat－
ed plyy of onal light and
shade he encouraged in the to was in the slower．more
ardent music that his ap．
proanh sounded too hrisk and
businesslike One oluld s．
 their magnificent Don Juan
hieme inio the customary
indulgent solurge．But they could haye been rewarded in
he Dvorak slow movement． patch．strings had a more mixed evening Their fullt
blooded atuack was sometimes
thrilling．but in booh of the symphony＇s allegros the vio－
lins had problems wilh high－
thi ying entries No No professional
orchestrai should atempt his
work uniess they cao find enough rehearsal time to per－
fect ineir intonation among tece heir inionation among
hie leger lines．Dvorik＇s scor－．
ing leaves too much exposed． Stephen Bishop－Kovace－
vich is not a showy pianist yet he always seemed set on
cenninga more dangerous path
ihrough Beelhoven＇s Fourth Concerlo than Aimone－Mar－
san was prepared io follow．
Con Consequennly lite soloiist＇s
splendidyly ariculaue poassage
work occasionally seemed to we pulling away from the
orchestra．in uhe slow move．
menL howeve．the dialogue
bind meineen the severe string uni－
bent and te deliciousy ca
sossed keyboard chords was pefectly balanced．
Richard Morrison

How do you make a monkey out
of a pony？ SONDHEIM
 IHE GAMBLER ＂A winner all the wray＂． MEL SMITXH


## SPECTRUM

## Why this Peacock faces extinction

PROFILE THE PEACOCK COMMITTEE

W
 Quink that was ournon one lialid bit o
comuphion." The world can con
ain few more implausible beas ain sew more implausible beasis inquiry on the scent of knowledge
and in mornality Sheperded
about the place by civil servants. hey are expected to absort evers, few months and hien produce,
almost at once. arreaching policy
The highest reward may be
aving ones name altached to having ones's name atuached to
major constituinnal innneation
simply more commintee jobs. or simply more committee jobs
The punishment may be archival
nblivinn. blivinn. bizarre and andees are manned onally for their specialist nowlegege hut mare frequently fnr
heir general air of weiegh, inpor-
 ood. Not so mucb hice man on the
lapham omnibus - more the
 among nther books. The Politics of
limperfection and The Navure of
Thinge was.
American inter spaking of the mefican inter sude whing provid of the year-long deliberations of
the Peacock Commitee. They began theirk invesitignititens into the
bBC on May 29. 1985 . and the seven of them signed. the final
repor on May 29 , 1986. The Symmetry May mist have pieased
Quinton - -a man aid "as much in phersuite of
sempain legance as of the truth", appendices is to be publishe oday and it will then take its place
 coisteps of pilkington and Annan nd the signs are that it will prove
nore radical than either of its coveressors. Sadily, however, the operation in recent days has
sugesested via selective leakages for the evolution is to be accorded only hanat carmies with it the danger of For the Magnificent Seven have
alized that the dominating ele ont in $\operatorname{BBC}$ thairing adverisising ndeed almosi a trivial side issue. are was not a single supporter of Mrs Thatcher's free-market in tincs. which prompled her io
elieve that the BBC should soil as the IBA misled her. Sur nough the BBC currenuly enioys BA. equally enjoys an adven uh monopoly. Merely juggling the ened market would not constius radical thinking. th system mituee has come u with system for index-linking the hbus sisolating it from the incerea
ingly sinister fevels of politic

18 Lime Street. London EC3
48 George Street. Edinburgh. 1-7 St. Michael's Row, Chester 20 Old Bond Street, Bath. 1 \& 2 The Square, Winchester. 66 Mutley Plain. Plymouth. 1 High Street, Camberley. 210/212 Terminus Road, Eastbourne. 55/57 High Street, Deal.

## RESTORATION SALE

## GI <br> EVES \& HAWKES

No. 1 Savile Row,London

# SALE 

ALSO AT

<br>

## 

## 

## Opera sings the blues





## Sip the magnum opus of a vintage captain

## ent

 1

William Jackson
reviews the
 reviews the bloodiness and battles of our greatest commander




|  |  |
| :---: | :---: |
|  |  |
|  |  |

## 



| The fall and rise of Rita in |
| :--- |
| a farce of English snobbery |










 Lusines mondid at





impact of Jerusglem inself is
magnificnt And yel this itime
round Louvish's assumption







ather, who still insisis to her preserves The book beegin at
embarrassment on calling her
Our Rita, but is alo
ion
 putting up with almost any- of what exactly happened
thing He remembers ser asa he briliant bertrand, who
girl with spirit, and demands homosexuality at one
 book, she dorss Well deserved uses occasional lettert, hlead
disalier visis those who des diariec and some passees
spised her.
 as ideatislic. irrelifious
kibbutzaiks. Lovish knows
hhan but he isntit witing for that but he is in't writing for
them. Thar's she trouble. He's
writing for us. Miss Lowe-Warsons's novel
is a minor romp in compari-
son. An intemationally celebrated concert pianist
disappears afer a peccular
Londoon performance, and friend, and hard-hitten wife to
son our the problems this
leaves hlack (in mourning for her ably terinies his mousy girl
friend. The resolution of the in the search for his losiansul.
which leads him to a medium, who purts him in touch with
his deas mother The best and
most memorable line in the dead, resented father. who
succeeds in geting acros
some crucial "Gel yoursel

A REALLY PRECIOUS BOOK voice And it is a moment of shich the anthor presents,
pure delight when, having ves Navarre has writen a
demanded an apology of her deeply sinister book sugest
Romanov heard the shower burst forth its jets, and all that jazz

## loes


er.

## onSupplement


Speciel Report:

## Industry

 and


THE TIMES DIARY
Ill will stops play
 Mus juarsers fiom ine Boad Phaned asithe popening everan al


 Contracting in

 proper contrans ao ause colinet has sonsisered the com
 comburdar the pevtianoourd
 end is sying aboul ior ammpe
Quiet vein




 Non-event

 march which ine Weody savage
Support Campaien had planed Jet threat
 On target

|  |
| :---: |
|  |
|  |
|  |
|  |
| dill |
| me of the $m$ |
| bip |
| orth |
| Recelo ioby fiish |
|  |
| mber of Com |
| meent tha |
| sppos |
|  |
| Take your pick |
| My sory the oterer dya aboun the |
|  |
| mph |
|  |
|  |
|  |
|  |
|  |

## Can Howe hope to persuade?




## br <br> 



Brace Anderson spells out the limited scope of negotiations with Botha


Bernard Levin
The animal lovers lusting for blood

monhs. In October (ligh) we
spread broken quass on the pitch
where Jackie

$\substack{t \\ \text { ber } \\ \text { be } \\ \hline \\ \hline}$
 an armoury of wearons including hammers, crowbarss. axes, sledge
hammers. chaio saws and y








Ronald Butt
Two tasks for the Tories


## Henry Stanhope

## But Fergie, it's

 just not fair| While the Royal Family is con- cerred about a lack of positive discrimination in the regeiments of foot guards it is remarkahly indif keren 10 une colour balance in its own household. That well-known heterosexist Prince Andrew, for instance is elitism to his anti-social habits by midreant communities in his choice of a bride. <br> The Royal Family's record for choosing parners fom the less privileged sections of the commu nity has never been impressive Windsor is a hybrid of almost <br>  "ethoic minority has generally Greeks, the Portuguese the odd German palauinale and occa- sionally the French. <br> Charles 11 was admittedly so swe Black Boy and her friends cast then suspicious giances al his mother, Quace dark balk of a "hlack Scor" being responsible But this was being responsible But this was probably a reference to his temperament rather than his colour. an unfortunate sobriquet which these days would have had those responsible reporied. 10 Commission for Racial Equality (CRE). For most of the time the have made to uniting the disparate elements in western society has been 10 go for $a$ kind of Mediterra- <br> Their record on heterosexism has been if anything rather worse. Edward 11 sounds as if he might have been bappier in downown San Francisco wearing a Tshirt bearing the inscription "Does your mother know? than he was in Plantaganet England fathering, Edward 111 (among others). There was some uncerainty over James and as for Eirabech 1 , her resistance to he Earis of Leicesier and Essex might or might not have sisified the lerm lese-majesié, But the finer sensihiliues these monarchs has been overof those like Henry VIII - whose description of his fourth wife. descripuion of, his fourth wife. Anne of Cleves, as being like ${ }^{\text {a }}$ | Flanders mare" would have done for him today, not least with those who campaign with such vigour Edward V11 similarly deserved the disappiobation of this more <br> These were of course crealures of their time. Tojudge them by the society is arguably uofair. But no such excuse can be seized 00 by their descendants. It is all very well for the Prince of Wales to inveigh against the de facto racism of the Household Divisioo (it's hard enough to find a Welsh alone a hlack guardsman). But his own family has failed 10 light the way by paying more antention 10 . for example, Britain 's hurgeoning Miss Patels, many of whom live near Windsor. Moreover his propensity for being photographed with his wife and children the family unit. A heterosexist There is still time for the Que to demonstrate her finer feelings in these manters over the marriage tourist seasoo hul one. To guide her io her choice of a suitable reawakan the Privy Council by giving it a transfusion of new It is for instance an astonishing fact that of the 391 members of this ancient body only nine are women. It should. form a women'scommittee on the Fnes of Councti chaired by Mr- Valerie Wise and supported perhaps by political balance. <br> I ans sure that the Queèr would set great store by their advice as of choosing a suitable partuer for young Edward - or Ted: as I am It would be of greias satisfaction for her to know that the monarchy at last might truly reflect not only the people in this country but also the kaleidoscopic culural heritage Henry V111 who married al- most a womeo's commiteceon his |
| :---: | :---: |

descripion of
Anre of Clev
arby that people dubbed him

$$
\begin{aligned}
& \text { 1ourist seasoo hu1 one. To guide } \\
& \text { her o her choce of a suitable } \\
& \text { deughter-in-law she should }
\end{aligned}
$$

If is for instance an asionishing
fact that of the 391 members of
this ancient body only nine are women' It should. form Council chaired by Ms: Valerie set great sora by theera advica as
she gets down to the difficult ask
of choosing and young Edward -or Ted as I am
sure he would prefer to be bnown.
It would be of erear satifal her to know that the moiarchy at Henry Vill culural herizage
most a wounco's committece on hise
own, would I am sure have
jumped al the

## Public awareness-SDI's new target

## $$
2
$$ <br> 




 hutchers' shops 10 Cheadee they
smashed he tiondow of a house
belonging to wa man who shoois

## Trent they smashed the windows of a Berkivisecior's' house.

Beckenham they threw petrol
bombs ant the grages of ofticials of
the whelcome Foundatio. in

## 

height in woodland through
heith hunters were iding Ih the
Peak District hey destroyed some

 they beat up beagelers. In Warwick-
shire they samed for rife a
follower of the hunnt hy pushing a
broken botule in his face. And
finally, one of their more bizare

## actions bizarre not so muchi because of the action iitesff but because of its consequences, was


Roval Conlege was proseculued
rather than the terorisis, and badd
to spend 10.000 on the case and
an appeal before it was cleared of
 What will our world become ir
of public funds.
Whe we canot disatuse these peoppe
and hie others Singe is sue Fanatics
of their ootion that there are of their ootioo that there are
literally no limits to what they
may do in furtherance of theit may do in furherance of theit
ends? What sorn of tiotheotesusess
is it that leads thet
protection of animals to destuat

 injure and perhaps at last kill?
Why when you and 1 sea e pork
pie do they see the devil, when we
see a fishmoner they see a cannibal when we see hunting
pink lhey see red human hlood
and long to ppill it? and long to spill it? I 1 do not know
Ihat befor know. Buis thing is stopped

 enough people that the beings
were no rexally human at all.The
members of the Animal Libera-
 aiready convinced themselves thal
a man who eats a lamh chop or
uses a mouse or seck a cure for
cancer is not a man but a sub-man
 beance Tmases Nomspaperas, 1896.


#  <br> GENERAL APPOINTMENTS 

July 3, 1986



Appointments Phone: 01-481 4481
Appointments Phone: 01-481 4481

## GRADUATES; HELP MANAGE THE MULTINATIONALS

trainee financial CONSULTANTS;
S.W. London:

Areyou a $8{ }^{\circ}$ 's Graduate finding your firstioblack



 developed the next wave of advanced manage
mend techniques so r this task: Resolve.
 INTEGRATED BOARDROOM, a design capability

Or current success means that we now need with all the aspects of the clientrimationshio. You must have ${ }_{20}-3$ years of it industrial experience, inchuding interaction with Head Office on issues of
capital expenditure and annual budget; you must
 management t accounts.

After training you can expect to be promoted to
Project Consultant with a car, where you will spearhead the implementation oi our tectriniques m

Please telephone Kristie Harrison to ask tor backiramd information on Melapraxis and if you find this
stimulating, writ to our Managing Director, Robert Bitulestone, enclosing comprehensive career details and sumplaning why your rack record and personality is of value to us.



METAPRAXIS years' practical experience, is required within The successful candidate will need to have an aptitude for
solving practical problems associated with solstrumentation, problems and circuital lechnologiose In addition to monitoring manufacturing methods, hel/she will
also be involved with the release of new products into
production production
Both positions enjoy the usual benefits normally associated
with stable multinational company These include 25 days annual holiday, private medical scheme, contributory
pension cheheme with free fife assurance and possible
assistance with relocation er pen pension scheme with free life asses
assistance with relocation expenses
Applicants she
instance to:
MI. Barrett, Personnel 9 .


The CIVIC TRUST is expanding and wishes to appoint a

## PROJECT COORDINATOR

To take management responsibility for a new scheme to inenvironment both by volunteers and by MSC labour. He/she will understand the MSC Community Programme, have experienvironmental projects and be able to build up a support team as the scheme develops. This is a senior poss, based within the area London-bristol-Manchester-York (preferably outside

Brian Lumber denis from Director Civic Trust, 17 Carlton House Terrace London SW1Y 5AW.


Sun Life of Canada



## FINANCIAL MANAGEMENT

 A GROWTH AREA OF THE MOMENT AND OF THE FUTURE - DONe MISS OUT!
## FPS (Management) Ltd is a leading firm of financial advisors and because of phenomenal

 expansion in 1986 is looking for outstanding individuals to complement its London based team of professionals.The right individuals (aged 23+ and based in London) will be energetic and intelligent, highly Full training will be provided
Remuneration expected to be in excess of $£ 20,000$, and lead to management within the first year. This is a superb opportunity to develop your own business and career path in a growing company and in an exciting industry.
For further details phone the Regional Manager on 01-240 9058


Just because you are out of a job doesn't mean there isn't a job out there for you!

## 

 hew dy surprising if you fail to achieve confidential personal assessment your true potential crus td Lander can change al that We re e a group of specialist career
consultants whose sole function is consultants whose sole traction is to guide executives and
people to
inanctala ambition e their personal and Financial ambitions
We guarantee that we will commit
 satisisfied that your career objective
have
 LONDON 01-5806771 BRIMINGHAM 021-643 8102 MANCHESTER O361-228 0089
 G CHUSID LANDER

Radio Bristol, one of the BBC's most successfulLLocal join its busy news team. The work is primarily reporting
 uurnemt divining licence. Salary $£ 8,528-\{10.581$ (currently under review)
pius an allowance of $£ 569$ p Relocation expenses considered.


## Whichdirection fora future fmulti-million business career?

CTOR(S)


MENT monent aisS OLT:
Hoder Wed inetila:
one of our top store managers, responsible for up to 1000 staff nd a f100m urmover, you could command a salary of etween $£ 35,000$ and $£ 45,000 \mathrm{pa}$
re the order of the day, calling for pressure and challenge movarive planning day, caling for asture decision-making and of viral man-management skills.That's why our raxining is ver thorough indeed And promorion is based on meric whatever our educational background

Affer all, if we ask you to open a new store in 5 monch imeon a budger of $\mathcal{L} 7 \mathrm{~m}$, we don't want you ro worry about the problems of taining staf or makng coie best use of your be considerably more than a highly rewarding challenge -it ill be an education.

Make yourfirst move now. Contact Tony Garneu, Managernent Recruimenithepartment,
London Wpencerple Michael House, 57 Baker Strees,
Lon. Res: TL .

## MARKS\&SPENCER



## Director Science Policy

## General manager

The Hospital for Sick Children Special Health Authority Great Ormond Street, London, c£31,000

This special Heath Authority within the N.H.S. is the recognised national centre of exceillence, knowedge and research in the treatment of children. tho care and the hospital has a long standing reputation for its unique contribution othe IVves and well being of children. The annual budget is now approximetel E30 milllon.
now seeks a General Manager to provide leadershlp and direction and mproved management of all its resources in carrying out the policy of the Authority and of the N.H.S. This requires the abiity on the one hand to relate The other hand to deal with key pollcy issues and with the detailed management essential to the cost effective provision of all support services and to the notivation of ail who work in he Authority.
This very demanding appolntment is sikely to appeaa to an expenienced Director or Senior Managee from Industry, Conmmerca or tha Public Sector change within tight controls and restraints in substantial organisations. Candidates are likely to be aged at least 40. to have a degree and post experience in working in both the public and private sector
rms Trms end conditions of service are in accordance with the N.H.S. guidelines. earty September: All applications will be reviewed in confidence by the Chairman of the Authority
Please apply in confidence to Gregory TM Hinds, Coopers \& Lybrand Executive
Selection Limited, Fef. HT538.

Coopers \&Lybrand associates

Coopers \& Lybrand Associates Lumited
Shelley House 3 Noble Street
LOndon ECZV 700

## CHIEF ACCOUNTANT

 c. $£ 17,500$ NORTH WEST LONDONAn energetic, mature, personable and qualified ACA or ACCA is sought for this large and fast moving Housing Association, which has assets worth $£ 200$ million, over 5,000 homes and one of the largest development programmes in London. One of a team of three managers reporting to the Finance Director, the Chief Accountant will be responsible for all key aspects of accounting, statutory reporting budgetary control and treasury management within the Association and will manage a team of five staff.
The successful applicant may currently be working in the profession or have gained two or more years experience outside it, not necessarily with a Housing Association. The ability to interpret the accounting implications of new activities and to develop systems and procedures to monitor them is essential, as are stan managemen skills, and experience of computerisation would be an advantage. The Association runs an IBM 34 and numerous microcomputers and has a vigorous program of software development.
Applications are welcome from any person, regardless of sex, sexual orlentation, disability or ethnic origins, as part of PCHA's equal opportunities policy. interested persons should write to: John Poynton, BSC FCA MIMC, Finance Director, Paddington Churches Housing Association Limited, Electricity House, 296 Willesden Lane, LONDON NW2 5HR., or telephone him or his secretary, Carol Delaney, on 01-459. 8622 for an application form or further information.

## AUNIQUE INVITATION FROM PRICE WATERHOUSE \& CLIENTS

If you are a qualified accountant or chartered finalist keento explore all the
options open to you for developing your career, you must not miss this

## CAREERS OPEN EVENING

To be held on Thursday 24 July in our London office, this is an ideal opportunity for you to explore opportunities:

- Within the profession for newly qualifieds, as seniors in audit, tax or insolvency, in the UK, Europe or further afield.
- As a management consultant or manager for those with two or more years post-qualiication experience either within or outside the profession. These posts will require you to demonstrate the maturity, experience and interpersonal skills required of senior professiona advisers.
- With PW Clients, providing openings for qualified accountants wishing to develop their careers in all areas of industry and commerce. Amongst those attending the evening will be Barclays, Burton Group Friends Provident, Hill Samuel, Lloyds Bank, Morgan Guarante, Reuters, Shell and Trusthouse Forte.
To find out more about this evening please telephone Mike Jennings on 01-4078989 or complete the coupon below.


## Price Waterhouse

Please send me an invitation for the Careers Open Evening on 24 July 1986 and a copy of your Career Development brochure.

## To: Mike Jennings,

NAME
Price Waterhouse,
Southwark Towers, ADÓRESS
32 London Bridge Street, London SE1 9SY

## GENERAL APPOINTMENTS

## RESEARCH ENGINEERS THORNEMI CENTRAL RESEARCH LABORATORIES

THORNEM, the largest consumer electrical company in the (KK, is expanding its Central Research Laboratories to meet the demand for tomorrow's products. We are seeking research engineers to work in ournew laboratory complex which houses on of the world's most innovative research establishments and is situated in the high technology centre of South East England.

Very attractive salaries and conditions of employment with excellent prospects for career development are offered to applicants who can make a significant contribution to research in the disciplines detailed below. Our purpose built complex provides excellentworking conditions inctuding superb research facilities, first class amenities forrelaxation and an environmentakin to the more progressive universities.


## THORN EMI Central Research Laboratories <br> 1

## MANUFACTURING TECHNOLOGY

We have for manyy yearsbeen in the forerfart of Conputerintegrated Manufacturing


 Inegraion with CAM, Engineering Databases, Interfoce Protocots (MAP) Compu
 Design Sturies and implementation of new manufacturing systems and controls. with particulare emphasison overall integration into the C CM enviroment Our to PhD 'swith several years practical engineering experience.
APROSECTMANAGER to undertake a review of management aspects of CMM, and to cary out analysis and generd methods of implementing solutions to problems is alsorequired The person appointed will probabby have an engineering degree. will
heve underaken business studies training and have al least wo yers project $\begin{aligned} & \text { heve underaken business } \\ & \text { management eqperience. }\end{aligned}$.

HOW TO APPLY For firther detailis and an application form
pleasse witie in confidencesto he Personnel Department THORNEML Central Research Laboratories. FRFFPPOST.
Dawiey Road Hayes Middx UB3 1HHH Dawiey Road Hayes Midat CB3 1 1FH,
Lelephone RRIPHONE Central Resepanchen and ask for exiension 6648
FREEPOST,DAWLEYROAD,HAYES,MIDDX.UB3 1HH. TEL:01-8486648.

Electronics/Electrical Engineers Worldwide broadcast coverage, from Edinlurgh, of this var's Conmonvealut cam satellite transmission networks.
It's no easy task to beam pictures and sound acruss the
world. as any international football fan will now tell you
But, thanks to a wealth of engineering talent and sonse of the most sophisticated television teclinology around, it's well
within the capabilities of the $B B C ' s ~ e n g i n e e r s . ~$

## A world of change

In London and at Resional Television Centres throughout
K , teams of skilled engineers are involved in the develop-
the UK, teams of skilled engineers are involved in the develop-
ment installation, maintenance and operation of advanced ment. instailation, maintenance and operation of advanced
equipment to produce and broadcast two television channels to a national and often international, audience of millions. And with day time television on the horizon, were concerned not only with technical innovation, but also with very high levels of reliability. Beccusse, however professional and
trouble-free our programmes appear behind the scene a trouble-free our programmes appear, behind the scenes a high smooth output we all expect. Achiering high standards under presurs
which confronts and stimulates our engineers

To join them, you'lll need a degree, or equivalent in Electrical or Electronic Engineering, normal hearing and colou hours this often entails. Attractive starting salaries, currenty under review, based on experience, are enhanced by allowances for shift or irregular hours of work

So if you'd like to work in television where the technology is as advanced as any communications or computer compan
 and enclosing a self addressed


GRADUATES
Career Change

Opportunities

$$
\begin{aligned}
& \text { OXFORD PERSONNEL MANAGE } \\
& \text { MENT has clients seeking graduates }
\end{aligned}
$$

$$
\begin{aligned}
& \text { careers. } \\
& \text { There possibibities of overseas trave } \\
& \text { or residencin in some cases. }
\end{aligned}
$$

塁



## Consultancythe route to Top Management

| Manufacturing | Information Technology | Distributio Logistics |
| :---: | :---: | :---: |
| MRPMRPII. OPT. JIT. CIM. CADCAM. FMS. rohotics | Comms. OA. mamframe'mini/ micro. manufaciuring. | Strategy, computer conlrolled systems uarehousing. stock materials handing. uransportation. |

£17-35,000

MKA Search International Limited
MKA House
Mind Strikeat
Berks SL6 IEF
FINANCAA SERVICES
insurancesinvestment

 Area Managers Designate


 will Pe rewarid are suractive persooal commission carnings, veri
 Targe eaxnings are aroumd $£ 20,000$ pa. initizally, with no upper limity

## Area Representatives

$\begin{aligned} & \text { working people } \\ & \text { insurance siles }\end{aligned}$

> nedic.
> TTie remards gre s gurarteed personal teritory, atractive coammision Minimum earings will be $\lceil 15,000 \mathrm{pa}$, with no upper limiss For all lhese positions, jou will be between 25 and 50 , byye a sable creer

## TEACHERS

ASSURANCE

We have been briefed by a range of highly
 country:
They can equip fast track' inen and women for lomoy cow's lip top manazazement positions by-
broadening and decepening tectnical and broadening and deeppening lectnical and
interpersonal skilss lirougháa wide variety of assignments.
The significan
Thif sienififarnce of managememt consultancy is
reflected in frequent adveritisements for
 should you cousider? Our experience can belp
you chooss.

 Uine or suppori managementitites.
Your epperience will have been gained in Your experience weill have been gained in avazned sytenss and who are genuinely orward thinking about change. To discuss your next career step, please
 $0905354509 \begin{array}{cc}\text { office } \\ \text { tome } & 062875956 \\ 0733883288\end{array}$ or send us your CV to the address below quoting
your daytime telephone number.


|  |
| :---: |

$$
\begin{aligned}
& \text { APPOINTMENTS } \\
& \text { CONTINUED ON } \\
& \text { PAGE } 27
\end{aligned}
$$







Hotel bookings still feeling the pinch


Scottish \& Newcastle Breweries plc


## $A M O E B R$ $i=C O B M E A R$

- Operating profit up $\mathbf{1 9 \%}$ at $£ 88.9 \mathrm{~m}$

Beer up 16\% Hotels up 31\%

- Pre-tax profit reaches $£ 75.1$ m
-Dividend up 15\%

|  | $\begin{aligned} & \text { For the } 5 \text { 2 weeks } \\ & \text { ended } \\ & \text { 27thApiril } 1986 \\ & \mathbf{S m} \end{aligned}$ | $\begin{aligned} & \text { For the } 52 \text { weeks } \\ & \text { ended } \\ & \text { 28th Apiril } 1985 \\ & \text { Em } \end{aligned}$ |
| :---: | :---: | :---: |
| Turnover | 773.6 | 707.2 |
| Operating profit | 88.9 | 74.8 |
| Pre-tax profit | 75.1 | 65.2 |
| Earnings pershare | 16.8p | 15.3p |
| Dividend per share | 7.01p | 6.09 p |

## STRONG PROFIT GROWTH CONTINUES

PWS buys Lyon for £928,000
 and Cixitinititiousian cash for the whole of Lyon
Holdinse but only intends ot
reclain the broking subsidiary. The life end pensions and the
direct UK non-life business
 sold for $£ 400.000$ in cash to
Windsor Securities, the insur-
ance broker. ance broker. In April. Mr Ben-Zur's How-
ard Group merged wilb PWS ard Group merged wilb PWS in a reverse takeover to created
be seventh-argesi quoled
brokerage house in
Britain brokerage house in Britain
with bookrage income of Ets
millinn. Lymn Traill Atenborough's brokcrage for
hey year io he end of Aprit is
esimated at $\$ \$ 90.000$. The essimated at end $\neq 0000$. The
company handes internation-
al non-marine and marine World growth
absiness.
barine and marine
Wor put at $3.5 \%$ weneva (Reuter) - The
world econony is set
by 3 grow
3 per cont this year and
 sion last year anda shorr burst
of growy in 1984 U United
Natinns survey said



 ouppul and trade this year and
nexi are likely to rise more
slowly than in earlit siowly than in earilier decades
and that whilitinfition was
expected to coninue to de-
cline perhaps iven to the cxine perhaps even to in te-
clow rates ope he mid-1960..
lowempoyment was not ex.
une

## Carlton chases Thames shares to 40 p premium



# JUST ONE YEAR OLD- <br> BUT ALREADYPROVIDINGLOADS OF VITAL FINANCIAL SUPPORT TO SHORTFERM EXPORTERS IN OVER 40 INDUSTRIES. 

- By enabling them to offer prices in the currencies preferred by their buyers, up to 12 or charge to exporters or buyers. Eliminates forward contracts, management time and administrative effort.
By making instant payment to them on shipment of $100 \%$ of the creditinsured value of sales
in their choice of sterling or other currencies invoiced.
By offering a highly effective documentary collection service ensuring payments on time

And all at a very competitive cost and, of course, with no arrangement or

## THAT'S HOW WERE HELPING BRITISH

 EXPORTERS TO REALIY COMPETEEXFiNCO

Sainsbury heads for best year

## Out-of-town schemes catching up in retail development boom

By Judith Huntley

| lier Parker's research |  |
| :---: | :---: |
| sale or pla |  |
| sh retall developm | out-oftown schemes at 16.7 |
| en even the | millon |
|  |  |
|  | $\begin{aligned} & \text { pared with those in tow } \\ & \text { centres at } 15.6 \text { million } \mathrm{sq} \mathrm{fl} \end{aligned}$ |
| ase on he 15 mil | Orequal sigmificance is the |
|  |  |
| nent |  |
| ofi |  |
| the words of Dr Russell |  |
| iiller. Hillier Parker's head | ers |
| re has been a |  |
| sea change in retail propeny | both out-of-cow |
| fundamental | centre sch |
| the war." In his | re |
| . |  |
| n such a boom |  |
| reail developn |  |
| The most significan |  |
|  | gan |
|  |  |
|  |  |
|  |  |
| -f-rown sche |  |
| trip |  |
| There are plans for 30 |  |
|  |  |
|  |  |
|  |  |
|  |  |
| hat calegory. | $\begin{aligned} & \text { none } \\ & 10 \end{aligned}$ |

FESTIVAL•PARK
STOKE.ON•TRENT

75 ACRES OF PRIME DEVELOPMENT LAND in a range of sizes suitable for
industry, commerce, warehousing or leisure in this unique landseaped

City of Stoke-on-Trent $=0$
Witide $=$

ALL.WE.NEED.ARE.YOUR - MEASUREMENTS

$$
\begin{array}{ll}
\text { n } \\
n
\end{array}
$$


\%



## Rivalry lurks beneath the

 surface on unitization
## Much lip service is being paid to the idea of presenuing united front to potential inpaid to the idea of presenting a united font t vestors over the entential in- vecuri-

 ties and units in commencrialproperties. But beneach the
unface there lies a smouldersurface there lies a smoulder-
ing commercial rivalry.
it is perfectly understand-
atu
$\qquad$
 \%

Hammerson buys two sites in West Germany - The Hammersoo Gronp, opers. has bought two regill properties in West
Germany from the Hertie estment in the country to more than $£ 75$ million. The Fertic buldings in
Sremen and Essen, win be re-
dereloped with offices and dereloped with offices and
shop. Hammerson already
as properties in Frankhas properties in Frank-
fur sand the Schildergasse, Cologne.
In Aremen. Hemmer
soo's surilding adjoins a site soo's building adjoins a site
be developed by C\&A. Once both schemes are complete they will be the focal
point tof a covered shopping
gree
 eatherall Green \&Smith The Essen buildiang will sq fi of ishops and offices in
te prime partof the ity.
Hammerson is be further inrolved nith
Hertie in property deals - The British Rail Propent Buar s.anderelo Centre at Glasgow Centra The boand has applied for
permission for nf135 mil
ion, 20,000 sq f tivo-leve rry company in which far
bros hasa a 75 per cent
ank is underaking it fir stake is undertuking its first
terelopment. marking the
company s seturn to the direct tion


## AUCTION

PRIME WATERFRONT SITE AND OFFSHORE ISLAND KEY WEST, FLORIDA


Prime waterfront site consisting of approximately 42 acres with $1,500 \pm$ feet water ntage, portion of Truman Annex. Key West. FL and $55 \pm$ acre offshore island
-
This ourstanding property offers excellent location adjacent to "Old Town" - Key overs's hillion tourists visit each year. Superb site over 1 million tourists visit each year. Superb site
for hotel/commercial development. Also suitable for multi-family residential development.
Truman Annex contains 19 historic structures including the "Little White House" - summer residence of former President Harry S. Truman. The historic structures are ideal for "theme" development.
GSA representatives will be on site July 8-11, August 5-8 and September 8-9 from 9 AM to 3 PM . Individual appointments are also available. A $\boldsymbol{\$ 2 5 0 , 0 0 0}$ cashier's check is required to paricipate in the auction. Auction September 10, 1986.

For brochure only, call (800) GSA-1313. For additional information, inspection appointments and brochure or from outside the United States call (404) 331-2482.

 chanman of current year, the:
John Sainshury. Sin
Sta chanman of J Sainshury. Sir
John. Santstury, cold.
company: Company s annual meeting John said that
Sir Sir john said phat: had mereased more this year
haan it had in any of the past
eigm years. This was hecanso eigh years. This was becansee. per cent
Inflation was under 3 pert:
cent, and oo the goods tere: company sells everi lower at
about 2 per cent, so that art about 2 per cent, so that at
present food inflation was at
its lowest for 18 yeark. The its lowest for ' 18 yearr. The:
company could look forward:
to another record lo another record year, he:-
added

- MICROGEN HOLDING Resicrogen holding




 ized camputer outpur senvices
GCOPT GREENPA
GROUT: The company
acquired the Andover Groap acquired the Andover Groonp has
companies hhich is enazed
the assembly. distibulon and











 Wessex premises, hriging:
sutstantial savings in:
overteads CAMAIGAMATED FINAN:-




 6p. making 9p (same). Figures in:
foco for year to Marct 3 k
 share before
o. 1 p ( 0.34 ).


The attraction is magnetic




For reservations at any of our hotels worldwide ring our booking office on

Trusthouse Forte
Tin



# GENERAL APPOINTMENTS 

## ENGLISH TRANSLATOR

The Bank of England wishes to recruit an experienced English Translator on a three-year contract, to start as early as possible i the auturn
The successful candidate (ideally in his/her late 20's/early 30's) will be expected to participate fully in the work of the Bank's translating unit, which consists mainly of the preparation of english translations or summaries attereithough predominantly with a banking, financial or economic content.
Requirements include degree-standard proficiency in French and German plus either Spanishor itaiian, while a knowledge of of five years' relevant translating experience and keyboard skills are also essential.
Salary is negotiable according to age, experience and qualifications but is unlikely to be less than $£ 13,000$ (including London Allowance) plus fringe benefits.
Application forms may beobtained by witing to the address
below, or by telephoning on $01-6014518 / 4618$. Selection will below, or by telephoning on 01-601 4518/4618. Selection will should be retumed by 25 th July to:
MrD D A Sharp, Personnel DivisIon (HO-5),

BANKOFENGLAND

## Dealers

## Sales Personnel

Gerrard \& National plc wish to appoint dealers and sales personnel with a minimum of 1 to 2 years experience to join their Money Market, Gilt Edged and International Bond teams which are continuing to expand Language skills would be useful but not essential
A competitive remuneration package will be offered to successful candidates.
Applicants should contact the General Manager Mr. Peter Johnson either by letter or telephone.

Gerrard \& National pic<br>32 Lombord Street<br>London EC3V 9BE<br>Telephone: 01-623 9981

## MONEY MARKET INSTRUMENT TRADER

## ng primary dealer in the new Giit-edged market, Hoare

 We are looking for a trader in c .dss/bills who at present is actively involved in trading cash money market instruments for a bankThe successful candidate will join a small professional team supported by the very best systems and client base. The position offers the opportunity to the formation of a money market function and the
and prospects reflect this excellent opportunity.
Telephone David Porter or Rodney Barker on O1-4040344
or wite in complete confidence to:
Hoare Govett Limited; Heron House,
319-325 High Holbom, London WCNTP.
LONDON NEWYOFK SNENPORE HoNG KONG TOKro MEBDURNE CHNNEEISLWDS


## Head of External Relations

$\square$ Are you articulate and quick on your feet? $\square$ Can you write well? $\square$ Are you familiar with industrial affairs, especially in the food industry? $\square$ Do you know how the media work? Can you work with op company executives?
If you are in your thirties
If you want a challenge; If you ca
If you can argue persuasively; If you can live with heavy responsibilities.
If you can do this in the face of all adversitythen you're our
man/woman.


The Food and Drink Federa requires a Head of External Relations to take over from August
when our present man leaves. The main responsibilities are acting as press spokesman, managing the press office, and supervising major PR agency accounts. Central London. Good salary and benefits.
and giving details of your a and giving details of you experience, to the Director-General, 6 Catherine Street London WC2B 5JJ. Mark the envelope 'Confidential'.

RECRUTTMENT CONSULTANCY
 new offices near Chancery Lame. Our specialist
area is is ity Banking pppointments. . iexeellent
wilh commission/bonus tructure.

Tel: 01-430 1551/2653 Dulie Simpson

IT Consultancy
Total Solutions for Business Problems
UK \& International
Principal to £30K + car Senior to £25K
Ourclient the professional services division ofa major ITTcompany, isa centre of excellence for IT. consultancy and proiect management world-wide has created vacanciesat both principal and senior consultantlevels.
If ou have in-depthexperience of one of the following. Jet us hear from you:-

- strategic IT consultancy
- managementotilargery proiects
- networking (Voice and data) . manufacturing systems esp. CIM , OMAC - manuracturing systems esp. CIM, OM - systems conversion and migration - database esp. DMS

4th generation development techniques Opportunities exist for foreign travel or expatriate
assignments with generous allowances including. accommodation and education. Pleasesend C.V. quoting reference $\mathbf{1 2 / 1 5 T o r}$ contact--

AGrel Isecuimive<br>173 SLOANE STREETLONDON SWIX 9OG Tel: 00-285 9891

## Motorindustry <br> Retail Consultants

THE PERSON
Our cientisis Iocking for peopipe who started dat the bottom and are making their wayd to the topo of the ertail motorindustry. Thoroughly manazement you are reeade for the nexx t thatifenge. Inteligigent versatile and, boweall., ractical, younhave the ebbility tostinulate others Itis sulikery that ambone under 35, or eaming gess than
THE JOB
Your role will be toact as a troubleshotote and addiser to the
 dealers and the network as a whole Basesedin the southof England, the position will livolve travel troughout the UK.

## THE COMPANY

Oneof theleaders sintrie UK motor industry, our cientis sset on a course for sustaned growtrisuccesstul candida
Hy fit the bill, please telephone today on $01-9000321$.


MANAGEMENTAND RECRUTTMENTCONSULTANTS
Aplin Phillimore
FINANCIAL SYSTEMS CONSULTANCY
banking * A.l. * communications IONDON AND EUROPE £15,000-£25,000

Helix Technology Group, established consultants to the intermetionel finencial community is continuing its significent program
expansion. emploving the best skilte within the industr. We shall be appointing top quality consultants throughout 1988. We require:

- A good degre
- A good degree
- First cless experience in O.P.
- High level of commiement
- Abinity zoe b
- An eccountancy, benking
finenciel trading

An eccountancy, banking,
Financiel riading or visems
fonsultenncy background
Rapid cereer ectvancement end
salery progression
Effective skills training
 Recruitment Oiriector, Hetix Technology
11 Udgate Circus. London ECAM 7LQ

## BERWIN LEIGHTON PERSONNEL MANAGER

Berwin Leighton is a City based finn of soliciciors with a thriving
ormmerial practice There are cuntentu juss under 2000 persoovel base nour London Bridge Office bula s significan ioctease in his number is planned. We wish to recruit Pa Pessonnel Manager to complement our
present support team
The successfuil candidate will have had experience io managing secre-
tarial and suppor services in a similar professional environment
 responsibility. Membership of the li.p.M. is not a requirement but an
understanding of modemp personnel practice is essential.
We offer an auracive sslary and benefits package. Please write. with full
Mrs L. C. Byers
Administration Manager
Aerwin Leighton
London Bridge
London EC4R 9HA

## Roy Miltary College of Sdence (1) SENIOR LECTURERS/ LECTURERS IN MANAGEMENT


 Ressearch and consultarcy aclitites will be encouraged. Human Resource Management
A convinicing faititator for mature and
 industriar relations pracitice wouth be heffitil. Economics

Costing:
Atres accademic background would be considerred, but ciandit mestodsout cost exxperience in the evechniquess, practica and

- Salaries wif be on scale 814,870 - $£ 18.625$ (Senion Lecturer)
 Closing date: 2znd July 1986


## The IPG Column

Young Commercial Director


## Careers in Sales \& Marketing

 LondonHtome Courtioss sat-10,000 +ciar


## IPG Technical <br> Recruitment Ltd.

Professionals in Selection E Soarch

## .

ampanem
-1PC

VACANCY FOR
SECRETARY
OF THE
TERRITORIAL AUXILARY
AND VOLUNTEER RESERVE ASSOCIATION
FOR THE EAST MIDLANDS
Applications are invited for the Secretaryship of the Territorial
Auxiliary and Volunteer Reserve Association for the East MidAuxiliary and Volunteer Reserve Association for the East Mid-
lands, based in Nottingham, which covers the counties of lands, based in Nottingham, which covers the counties of
Notrimghamshire, Derbyshires. Leicestershire, Lincolnshire and
Northamptonshire. The post will become vacant in Jume 1987 Northamptonshire. The post will become vacant in June 1987
and the successful applicant will be recuived to und and the successfall applicant will be roquired to understurdy the
present Secretary for one month before taking over Applican present Secretary for one month before taking over. Applicants
should have reached the age of 45 but be under the age of 56 as at June 1987, must have Service Staff explerience of at least Grade I level, and be prepared to live within cominuting distance of the Association Headquarters.
The present salary is $£ 16,806$ pa and is subject to periodic review. An Association car is provided for carrying out his
duties. The appointment is for a probation duties. The appointment is for a probationary period of 18
months in the first instance, after which it may be confirmed to the age of 60 with further extensioris of one year up to the age of 65 , subject to satisfactory annual reports. The successful candidate will be required to pass a medical examinision and to
contribute to the Retirement and Death. Benefiti Fund, for contribute to the Retirement and Death Benefits Fund, for
which a $6 \%$ non-pensionable addition to salary is provided Application forms may be obtained from the Secretary, TAVR Association for the East Midlands, 6 Clinton. Terrace, Derby Association
Ros, Nortingham NG7 112. Completed forms must reach the
or similar documents should be requested. All applications will be acknowledged Auy formo
canvassing will lead to disqualification.

## GENERAL APPOINTMENTS

## Telecommunications Manager

International media and publishing London ta $£ 30,000+$ car
景
becme ruly yibui Thisizid
$\begin{aligned} & \text { musst have spocific exprienor of large } \\ & A C D \text { and PABX systems as well as }\end{aligned}$
nd deas syzus. The ermum raion
Tadmoub imik
PA Personnel Services


## King Edward's Hospital Fund for London

 EQUAL OPPORTUNITIES TASK FORCE centirSalary: $\begin{aligned} & \text { E12,927-£16,313 } \\ & \text { allowance } £ 1,333\end{aligned}$ The King's Furn is seutng yp a Task Forca to work with Heatitr


 The Task Forre will be located at 14 Palace Court, Bayswater.
The appointment is for three years.

 The clostey date for intllen applicetions kec 18th July 1986.

## IT MANAGEMENT CONSULTANTS

LONDON $£ 15,000$ - $£ 30,000$ package
 senior and Junior consusutants in the rollowing specalaist araas:
:II and Communicabons ou should match the foll

 We offer a chatilenging environment, the scope to develop your own ideas and we


## IT WORLD



## Chief Executive Retailing

Substantial salary and share option package
 A successon to the present Chief fexeutive, who will rutirn shontry. siguificant business base and to provice emtrupreneneurial leadership for the development of the company over the next Candidates, probably in their forties, must have experience in the areas of strategy, merchandising and marketing. All round managements ritis, with a strong merketing biman, wholy gasential. An extremely attractive salary and share option packnge is offerec. Please witt with full details. These will be forwarded direct to oor

HAY-MSL Selection and Advertising Limited,
52 Groswenor Gardens, London SWI W OAW.

## 


CONFIDENTIAL ADVERTISING

## DEPARTMENT OF ART

CONSERVATION OFFICER (D/C) EASEL PAINTINGS

The salary attached to this post is
Grade D $\mathrm{E10,936}$ - $\mathrm{El14,629-} \mathrm{spperannusted}$

Fouthe particalars National Museum of Wales Cathays Park, Cardiff, CFI 3NP.
Colications to be returnod too or before FRIDAY, 29 AUGUST 198

## SERVICES MANAGER

Salary c.e15,000 + bonus + benefits Central London




 The bexefils package includes altraccive slary, bonus, contibutory pension, per-
 Please apply in confidence enclosing full C.V. to Box No A94

SPECIAL MANAGEMENT COUPLE SOUTH WARWICKSHIRE


 BOX 304 endosing a faH C.V. and if possible a recent photograph.

## THEDIRECTLINETOYOURNEWCAREER



FUND RAISING FOUNDATION DIRECTOR An important Army
panded tin Clatham
 Full training will be provided to the Foundtaikn Dire.
wor who will be appoined in Sppember 1888 . Salary while udder trining will be circa $\mathrm{C15,000}$ with
prospects or early whang adfunceement




DONORS INTERNATTONA
Post Office Bailding Wolveriampton WV7 3QE


One of Loodon's most
successfull essacte agencies is
going through a period of going through a period of
rapid expansion. We require
individuals of individuals of high calibre
who bave had considerable success in their caraecrs, bur
who feel the need to change who feel th
direction.
Our ideal applicants will b 30-plus, and will match the
following profile:You could be 2 buyer
 books or paincings.
OOr you might already be working in property or related fields. Wou have a sound education (nor necosssarily 2 PbD from Oxford) With perhaps a business stadies backeground empathy, exjoyment and firmuess.
EMpury, expect an income in the order of 525,000 to 530,000 p.a., plus 2 company cor, and anticipatec rapid progrossion from dhere. single-minded in pursuing 2 career.

If you consider thar you have what it takes, and wish to know more
my name is Fran Sutaria You con cll me ar my private office on
$01-2218939$ or send your CV wirh covering leytur to me at
89 Notimg Hill Gate, London will 3 JZ .

## Business Systems Manager <br> HIGH TECHMANUFACTURING

 North WestCirca $£ 16,000$ The ability wo create and developeffective systerns across the why position. Whilst our client torms part of alrge prestigious Group, toperatescitis information systems ssing cost effective, modem Heading upa small t
Heading up a small team, the sucexsesful applicant will critically review
urnent hardware and software and will co-ndintate and control the mplementation of an inluegrated straekgy. Hardware ranges from lor lyge
 degree level, must have at least 3 years similiar xxepriencrin a p pogressive mnowative and practian approach coupled with the high inverpersonal
 Carere opportunities are oulslanding.


## WicklandWestcott



## Clerk of the Council and Chief Executive <br> E36,558-£40,218 (PLUS ELECTION FEES)

This post becomes vacant on 1st January 1987 and the counchief officer level experience in a major iocal authority. No specific professiona background is required.
Attractive car leasing arrangements and relocation
expenses are avaibile Further particulars and an application form can be
obtained by telephoning Warwick 09261493431 ext

 marked "Confidental/Post Ref. CE: Closing date 18th July 1986. intervieww wall be held in Warwickshire
September.
seouncil

UNIVERSITY COLLEGE, OXFORD
DOMESTIC BURSARSHIP The college proposeses to appoint e Domestic Bursar, with general
responsibility for the domestic ediministration of the colleer, to take up the position in October 1986 or os soon as posible
thereafte. The posit carries with it eligibility for an Official
Fellowship.
Applications should be addresed to the Estates Bursar (from
whom further particulars may be obtainedi) before 1 August.



## NEC

Join a world leader in the foretront of the computer and
communications flield. Exceclient poppornnity to develop and
progress with us at NEC Business Planner London NW1 ع9,000- $\mathbf{1 1 1 , 5 0 0}$

| The Job <br> - Moritioring currem and turure rannge of hight tich chology products. <br> Preparing business forecasts in mennagement. <br> - Presegitatition of sales resilts. <br> - Fecommentang and <br> inplemenenting courses of action <br> forecasts. <br> Researching and maintaining awareness of product markets. |  |
| :---: | :---: |
|  |  |



THE STANDARD IS DEMANDING DO YOU MEASURE UP? Up to $£ 25,000+$ Benefits if you do.

 modirxeded protessionals
Tojioin you have eb be anoustranding indrividal wint a demonstrable


hoskyyns
we umuccournines waxrearrou
GRP is the General Recruitment Division of EAL


SOUTH WALES REGIONAL MANAGER



 responsible in south wale and preparing. in ison win tre industry. Applicants should have experience of
marketing dewstopment and frandial 3 ssues
 to vtike this experience in discoussions with representaives of the ind 1 stry and with the
pubtic $C$ andlatere will need to be Weth ppexing Candicaters wit need to be wesh
 to the required standirn The ability to divive is
 If12105-115;214. Commending solary will
 Telephone 0222499909

## RECRUITMENT CONSULTANT   years with expertences in a professional emvironmert Training will be given.  <br> CHANBERS

## ITPS

## DEPUTY UNDERWRITER FOR REINSURANCE COMPANY

Salary to circa $£ 25,000$ per annum plus benefits Our client, a well established and highly respected American Reinsuranace Company are seeking to recruit a
Deputy Underwititr for their new United Kinglom operation, based in London The seleceled applicant should have had exiensive praccical experience in all areas of Facultative en
business with company or Lloyds sydicate in the capacity of Assistant or Deputy Underwiler.
 A gaod salary package is envisged for his excellent and challenging position. Age range approximatery $27 / 35$ Please contact in the strictest confidence: Trevor James FECI, Chairman INSLRANCE PERSONNEL SELECTION LIMITED G IPS

## Tel: 01-4818111



AREA SALES EXECUTIVES
CENIRAL LONDO
Would you like to join one of the UK's
teading employmant agencies? Do you
Hen feading empioymment agencies? Do you
have tute determination and drive necessary to suceeed in a f fast moving.
compertive environment? fy you have a proven rack rocort in re-
cruitment or witine a sarice industry, we woukl like to hear trom you. Working as a member of the newty estab-
Jished salas division and alonnside branch siatt, you will be responsibibe for generating and develeoping new business in
Concon. This is marvellous opportunity London. his is a mavellous opportunity
for seth-motrvated sales peopple whto are for sith-motivatad sales people who are
lookify
opr ret rewarling career within an exciting industry.
An excellient remuneration package in-
cluduing company car and 4 weeks holiday ciuding company car and 4 weeks holiday
is offered. Please send full CVs with photogreaph to:

Janot Marfial


| RODUCTION ENGINEE | JOB SEARCH? |
| :---: | :---: |
| to E15K p.a. |  |
| This key role within an estab- | madererisod job martice |
| lished team at the same site utilises C.A.D./C.A.M. systems. |  |
| Candidates aged 28-34 must be | srion, |
| d possess ad- |  |
| vanced problem solving and costing skills. | $t$ |
| The excellent benefits package inclade a Company pension and |  | nlade a company pension and to this, where appropiate to this most attractive area.

Please write with full C. V : $\mathrm{to:}$ Neil Gatley, P.N.G. Rewraitment, Storrington, West Sussex RH20 4DR.
Tel: (09066) 5825 . el: (09066) 5825.
Paddy Camphell Enjoy Selling Clothes? West End designer
shop (ladies) needs Shop (ladies) needs extra help. 01-431 2983

## SALES EXECUTIVE LONDON AREA


 London area
Exsting contacls in this ares with Architiects.
Construclion Companies and
Developers ess
 Salay and benefits will be comensurate with

Please wrine with a
The U.K. Sales
 P.O. Bor 16 .
Canal Rd, Canal Rd,
BRIFIRD
West Yortshires.


[^0]Project Managers (Moblie Communicotions)
等






Professional
Fund-raising

 imith imona




PERSONNEL/ADNIN MANAGER London SW2







Project Managers
(Mobile Communicoulions)





 To


## MANAGER

Lifeline Alarm Systems








EDITOR SUDAMESE AFFAIRS
 ?






Let's Work Together"


CSIRO
RESEAREH SCIENTIST/
SENIOR RESEARCH. SENDR RESEAREH SEIENTIST A $\$ 27,475-\$ 40,410$ MANUFACIURING TECHNOLOGY WOODVLEE, SOUTH AUSTRALIA











 Triomartrichatic



|  |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |



## Young Accountant

## Property Development plc

## Isleworth

provide acciurtat financiaia inforturuing need to
clemt, a atohty groie highty regarded property dencur experienced laated an opportunity for an
 quasenicaid: more inporvant is coous, is not awareness as therot 15 regular contact with Or the controd, budgeting and montloring of costs of large buibling projects and be an essertial menver of he centralised accountung function. The continuing grow th of the compary will provide
furthier carcer $\mathrm{Dpportunitios} .\mathrm{Fringe} \mathrm{benefts}$, untion rarseer opportunitios. Finge benefis, incluading a borus, are
working conditions.
1011d Contact John P. Steigh FCCA Management

## CONSULT US FIRST

PUBLIC PBACTICE
COMMERCE \& IMDUSTRY
P/A Partiers 1.1
Financiai Accountant
Small, growth ambitious Wost End practice of

accountant
Partiners.
This is a hi
This is a highty responsible posing
challencing



good post qualification experten ginad in a
If you want to find oout more please call or
witie to Sue Turner.
ACCOUNANCY APPOHNTMENTS

## FINANCIAL SERVICES MANAGER £18,000 LONDON SW1

The successful candidate will need to possess the following requirements:-
Minimum of 10 years experience in large public/private entities, management.
Fluency in written/spoken English/Arabic essential to communicate with overseas clients.
Previous experience of working in the Middle East is essential and must be prepared to travel to region extensively. Replies to: 2 Hobhouse Court, Suffolk Street London SW1 4HIH

## Improve Real Profits?

Age 26-32
A leading firm of management consultants successful practice.

The emphasis is on practical analysis and problem solving, and then assisting clients to implement realistic proitable solutions. Those who anagement opportunities to work on assignme with consultants in a whole range of
c. $\mathbf{E 3 0 , 0 0 0}$ plus car
business and consultancy disciplines including data processing.
Graduate qualified accountants (ACA, CA ACMA, ACCA) with some experience in industry commerce or financial services aged $26-32$ can expect an excellent remuneration package including
a car. Please write in absolute confidence to
RNO Roland Orr RNOTr, quoting our client reference \& Partners
Management Consultants
12 New Burlington Street London W1X 1FF Telephone 01-439 6891



PUBLIC
APPOINTMENTS


WARWICKSHIRE RURAL

## COMMUNITY COUNGIL

 The Post of Director bicomens vacant on 1 1stSeppember 1986 Appicants should combine considerabla intiligence, energy, empathy and
 a wide range of staturtor and volurught
organistions. some expertenco of manage
 Wourned by 2sth July) trom: 10 Mabrotsprocd
$\qquad$



Warwicksthir

Terwick CVI34 45L 499596

##  <br> GENERAL APPOINTMENTS <br> Market Sector Manager <br> Redland Roof Tiles $L$ d, a a major company within the intemational Redland Group, is the world's leading manufacturar of concrete roof tiles. Retainimg this successfur position in a compeitive field nequires first successtui position in a competitive field requires intst class marketing. We are now looking for a markat sector manager who will be responsible to the marketing manager for developing be responsible to the marketing manager for developing strategies snd activities heat ensura we develop our positonn as market leaders in root tules. <br> You should be aware of the decinion makers in the buid ining or related industines and the factors which  applicarts possess sound comamerccal experience in a marketing/sales enviroument, preferably with an appropriate degree. <br> We wiil offter a very attractive salary plus a company car contributory pension scheme and 25 days annual holiday Career Career oppotrunities for the right person are excellent Aphic his large and successtul international group. Davictions Whoud besent in writing Do:Redland House, Reigate, Suurey RH2 OSI. TEd: 07372 42488. REF. IT <br> YOUNG FINANCIAL CE17,000 ACCOUNTANT +Superb Relocation Package Our client, the UK Marketing Division of a major multinational, has generated an outstanding record for growth, proftiability and development and seeks to further strengtiten its assertive and vital finance function. A newly qualified Accountant/Finalist aged 23-28 with professional financial support to Senior Management in the preparation of all major forecasting and budgoting exercises and regular counting information. <br> The ideal candidate will be a graduate with protential for promotio <br> <br> Hperir <br> <br> Hperir <br> FINANCIAL ACCOUNTANT Belgravia We are a growing international private group engaged in mainly food-based tracing and manufacturng activites throughout the <br> Due to rapld growth an exciting opportunity has arisen in the young management team. The opportunity offers significant career devevapopment possibilities, and woull ideally suit a newly qualfifed Accountant keen to apply his skils in an international minercial environment inancial management \& reporting including the maintenance and development of adequate micro computer based systems consider <br> Due to the nature of the grou's's activities, the position requires and a wilingness to be involved in all aspects of the company's operations. Remuneration package negotiable c. $.171,000$. Mrs. B. Storer, <br> 23 chesham London Stix Steet

Redland


|  | Engnerrng | StLES \& MaREETNG |
| :---: | :---: | :---: |
|  |  | Direct sales |
|  |  | Forger titivivicis |
|  | fravee Aiv ionway |  |
|  |  | - |
|  |  |  |
|  |  |  |
| Cr. nus wriviw vir |  |  |
|  |  |  |

You can now phone in your advertisement to us any Saturday morning, from 9.30 a.m. to 1.00 p.m.

This is a unique new service for all classified advertisers in
The Times and Sunday Times-and it costs no extra
To book your advertisement phone 01-4814000.

THE SUNDAY TIMES THE MAKE.THEM • WORK.FOR•YOU

Young Accountant
INTERNATIONAL OPERATIONAL AUDIT

## based Cambridge

Schering Holdings Limited, the holding company for the Schesing Group inthe UK, is seeking ano odditiono based atits new prestige headquorters, overlooking the centre of Cambridge. The Schering Group in the $K$ has an annual turmover in excess of $£ 180$ million agrochemicals businesses ond word dwide tumover xxceeds DM5.000 milifion.
Operational Audit functions of the shorp end of the Opertionsol Aucuif functions of the ssorp end of the eedures across the Group worldwide, making tricvel of the Group ensuring controls and targets are of the Group ensuing contrils and targets ore
property established, introcucing impovements
where necessary and measuring performance.

Werequire a groducte witheither ACMA or ACA anc least two years' post-qualification experience. of business needs ond requirements. Working a anior management level, good interersonal and communications skills are essentiol We can demonstrate that Operational Aucit is o egpping-stone into differenn functions within the nanagement a realistic possibility. The successtu candidate will receive a highty compeeititue salar, ingrelocation expenses where appropriote. Please send full career and salary details to
$\operatorname{Mr} N T$ Smilt, Schering Holdings Limited. Hauxton, Mr NT T Smilth Schering Holdings Limited. Hauton.
Cambridge CB2 5 Hil SCHERING

## Financial Planning

 \& Analysis U.S. multinational based Cyprus ACA's, MBA's, $30-35$ years Substantial \$ package
## Robert Walters Associates

Recruitment Consultants
66-68 Haymarket, London SWIY 4RF

Our client has an immediate requirement for a rofessionally qualified financial manager who can based in this dynamic regional Head Office. Reponsibibilities will include Strategic and Financia forecasting, liaison with Operations and Marketing activities throughout the region.
This position should be regarded as one of the most senlor within the organisation and our client's multinational structure will ensure the maximum possl-
bility of rapld progression on an international scale. The remuneration package includes a high \$ salary plus full accommodation expenses, children's education, relocation costs, all travel mis and a co mpan We are conducting initial interviews in London, contact Robert Walters or Keith Allien on 01-930 7850 or write enclosing afull c.v, to the address below. If
overseas please send all correspondence "Express".

## First Move

International Commodities Group
City of Iondon c£17.000 packiage
Our client is a long established commodity trading group verseas and is backed by a subtstatritial organisation. The groump has recently entored new markels and has genuine plans for further

The Finance Diredor thereflore seeks to strengthen his toam by efficient centrad finanane tunction.
The role has an unusual degree of irvolvement with non financial managementit A Anayyicical Pproach is essential ti undorstand the operaions of the commmoditios markel and to provide managememer companies. The package, which is negotiable depending on relevart
experience, includes the usual range of benefits as well as a discretionary bonus

Contact John P. Sliegh FCCA on O1-405 3499
Lloyd
Management

PUBLIC APPOINTMENTS

MEDICAL RESEARCH COUNCIL
Appointment of

## Secretary

## The Mericara Research Counci wisheslowpointa,

 when he retres from the post in the autumn ofThe Secretary is the Councirs full-time chief execertive and has responsibility for the develop-
menl and implementation of MRC policies and menl and implementation of MRC policies and medical qualification, mis is not an absolute necessity.
Ampone interested in the post or requiring further particularssshoutd white as soon asposasible and in achificence to the Chaiman of the Councill Lord Grescem, LOndon WIN $4 A L$ Anyone wishing io


## Graduate Trainees/ Part Qualifieds

UK wide opportunitices 88,500-£13,000 + stady leave/erpenses New graduats or young, asping accountants wha Cripup ably to offara a sructured training proveramm Group able to oriar a strin
Esseatial Cbz
Aged 21-25
lossessiog or expecting at least a Secoud Class degree (sulject timmaterial) Success in any professio Numerracy
ommmication and pcople stall
Managerneat pocential
In raurn be Group, a brue chip, hoosschold name nid one of the UX's leadingr.- fiverificed nalinationals, can offfer vaiked finaicinal and noore specialised arcas such as system
Fringe bencefis are those which youn mould expers Hom a multinational employser and indude in cincumstances, rcdocation ecipersses.

I you see yourseff is a senior fimancin manger of cosoorow and seck a firsx chas oppartuxing op prove ACIS Ditactor tecphone for a pees

UK MANAGEMENT
ACCOUNTANT The world's leading US transport company
seeks $a$ qualifed accountant to manage the finance ftumction of its UK office.
The selected applicant will lead a team The selected applicant will lead a team of
forur using the latest comptiter terninology.
Confidence
 tabish credibibity and provide support to nov
fmancian managerg in a changing alvis.
onment are consldidered assential quaties. In addition to a starting salary over 817 K plis lorward to genuine international career development opportunitles. conswith current salaries and a telaphone Stact number should be sent to clive
$\sqrt{\text { Sea-Land }}$

## COMPUTER AUDIT IN THE CITY

"Where will you be on October 27th?"

## ACA's 25-32

Due to the corning deregulation and to a growing awareness of


After an initibal two years or so in computer audili, career opporturitites with our clients can develop into a longer terna audir, house consultancy or possibly corporate finance.

Candidates (male or famale), recently qualitied, working in public pracuict or sisk management or quality assurance.

II you would like an initial meeting to discouss these opporturitie ease contact George Ozmaro BA (Oxon) or Mallon n


## Accounting Manager



## OPERATIONS MANAGERI CREDIT CONTROLLER

Milton Keyne
In antiopation of the launch of a nev seeking to recruit an Operations Manager//Credir Controller who will be primarily responsible for the administrative systems associated with his product.
Preferably aged $28-35$ and educared to minimum of ' $A$ ' level standard, you concol within che finance industry. Experience in the design and avelopment of operational systems in
computer-based environment is also

essental. Considerable product srowih is anticipated and you will llied management skills. The compeeitive salary is accompanied y the range of benefits to be nduding relocaion assistance where ppropriate.
If you meet our requirements please
send a full co detailing your send a full c c detailing your exper package to Shirley Pointer. Manager Personnel Services. Abbey Nationa Building Sociery. Abbey House,
201 Graftoí Gate East, Miton Keyme 201 Gratron Gate E
Buck MK9 IAN.
The cosing date for applications, which are invired from all sections
the community, is 27 July 1986 .


UPER
ISM

Further appoithenents appear on paxes 16,17 \& 18


# LA CREME DE LA CREME 

## Free flying lessons, no. WP cross training,yes. ASKAL-RED MARKS

| PA TO CHAIRMAN AND MD Salary $\mathbf{\Sigma 1 0 , 0 0 0}$ per annum |
| :---: |
| Experienced PA with shorthand required for rapidly expanding publishing house in Fleet Street. In addition to vise receptionist organise exhibitions and handle many demanding administrative tasks. The position is a challeng- ing one with great potential for development as the ing one with grows. |
| Please apply with C.V. to:- <br> Sara Waterer, Compass Press Ltd, Cromwell House, <br> 20 Bride Lane, London ECAY 80X <br> Tel: 01-353 7400 |


|  |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

$$
\begin{aligned}
& \begin{array}{c}
\text { MEDICAL } \\
\text { SECRETARY/NURSE }
\end{array} \\
& \begin{array}{l}
\text { Preferably with laboratory/commerial } \\
\text { tccounts experience required for Private }
\end{array} \\
& \text { Endocrine Clinic in Harley Street area. } \\
& \begin{array}{l}
\text { The applicant should be iterate, numer- } \\
\text { ate, adapabable, a non-smoker with mord } \\
\text { moind }
\end{array} \\
& \begin{array}{l}
\text { ate, adapable, a non-smoker with worn- } \\
\text { processing, computer, telex } \\
\text { skills, }
\end{array} \\
& \begin{array}{l}
\text { processing, computer, } \\
\text { efficient and und untappable. }
\end{array} \\
& \begin{array}{l}
\text { Send CV to. Attention ENDOC/Lab Sec, } \\
\text { to Box No. Bin. }
\end{array} \\
& \text { Starting Solary } 89,500 \text { per aunum }
\end{aligned}
$$



## Senior Secretary/PA. to Financial Director

## S.W. London <br> to $£ 10,000$ p.a.

 Mour cisins an intenationsicompany and eadersin hher eir Drectur of Finance.This appoinments cals for a wide range of personal and prolity to meet and cieal confficminty with peopiee et all tevek You must heve good all round secreteraral skhly inctu

 And weekendst


ONE IN A THOUSAND
 OMEGA MANAGEMENT CONSULTANTS OMEGA WORTH HIL HIGHGATE N6.


ASKALFRED MARKS

E1 Banco Interamericano de El Banco Interamericano de
Desarrollo ofrece posiciones é
Washingon, D.C., Estados Unidos de Américe, a secretariastaquigrafas bilingues en espaniol e inglées, ciudadanas del Reino
Unido. Excelenre sueldo, beneficios y condiciones de trabajo. Gastos de viaje e
instalacion por cuenta del instalación por cuenta del organismo. ingreso, previo
examen de mecanografia. taquigrafia en ambos idiomas Enviar curriculum con foto a Sanco Intera A Gutierrez anco Interamericano de Desarrollo 808-17/h Sreest, N.W.
Washington, D.C. 20577 Washington, D.C.

> Uerbersetzerin
> Erforderlich sind pebben der engiischen Sp
$\begin{aligned} & \text { Interessenten koennen wir lésumgsorientierte } \\ & \text { Pervege und die Vergurshigumgen eines }\end{aligned}$
 Bintr bemeriben ise sich raschestmocglich mit
Unererlagen (Lichtilidd, Leberstuuf,
 Noell Gmbh



EXPERIENCED SH/AUDIO SECRETARY Requrrad $b y$ busy archthectis. offico: Ring Lind
01,370
3129 Stefan Zins Associated Lid
Warvick
Road, London SW5



| Sought by German company Mayfair. We re quire good secretarial skills (including sthorthand) and offer pleasiant working condisalary, holidays 4 weeks plus, 5 'day week and fiexitime (Age approx 25335 ). <br> Please send CV's to BOX B37. |
| :---: |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |


| PROPERTY CHELSEA <br> Expanding Residential Letting Agency neods first class secretary to join friendly, young team. Must be hard working and fexibte. Lots of client contact $£ 7,500+$. Ssind full CV to: <br> Orr-Ewing Associates $110-11$ Kinsi 110 - 112 Kings R London SW3 |
| :---: |

UP TO 12,500 TAX FREE





Change of use and planning consent

Cynon Valley Boro
cily Secrexary of
Wales and Another Before Lord Jusice Ste
Brow. Lord Jusice Mustil
Lord Justice Palcombe

Lord Justice Balcombe
[Judgment iven June
The benefit of planning But was granted by fe the pro-
 from premises was in bseneral food involved a material chane the











 The iocal sulhority refused tio
give that pemmissin on anmenit



 and Mrs Mee Lam were respon-
denks
David Widdi combesed by Min


 renew the section $23(8)$ argu-
meap.
viplying the relevant pro-
visions of the 197 A Acr and and ano
aricle 3 of the Town and






## 

## Meet The Greek can underline strength of Royal Ascot form



Setting aside sale as unconscionable deal


 poova
sidul
sind
Sand
5


## Pountain <br> and Ned ready for classics

 old Ned Kelly. Althourht she
bought hee rish bred gefing as
awo-yarolit. their roofindence

 and















 BOWLS

## England's women turn tables








 Edin
Bell
hil
he







Millar climbs back to a new peak of confidence

| on July 15, a 135 -m |  |
| :---: | :---: |
|  |  |
| improving on his fourth place in |  |
|  |  |
| is year," he said confidently $\begin{aligned} & \text { Basque-sounding } \\ & \text { ar }\end{aligned}$ |  |
|  | Burdinchuruchetea So steep is this unknown |
|  |  |
|  |  |
| from the taciumm Scou who favourites - this week went to |  |
|  |  |
|  |  |
| nk I can win the tour. rm | Frencb team-mates, Affer |
| salisfied with going for the struggling to the summit, |  |
|  |  |
| am isn't strong enought |  |
| to allow me to think about winning the race overall." | side of ihe pass because of |
| The problems of a British thick hill mish. |  |
|  | will show whic riders $h$ |
| team were ironically captured the ability and form to present |  |
|  |  |
|  |  |
|  |  |
| Shed only eleventh in last |  |
|  |  |
| of stage viclories. This tear |  |
|  |  |
| "This year Im super happy over from said on his a |  |
|  |  |
| ke |  |
|  |  |
|  |  |
|  |  |
| xid tour despite being on enth last year. has a muchsidines through injuybetter oryanized team now. |  |
|  |  |
| y, "Robert is much suppo |  |
|  |  |
| the defensive.: |  |
|  |  |
| other note of caution: "Our 210 starters parricularly d |  |
|  |  |
|  |  |
| four working for them." ence at racing in such a buge |  |
|  |  |
|  |  |
|  |  |
|  |  |
| land and Pedro Delgado of should do well in the Spain. Also being noted is a time trial onSaturday. |  |
|  |  |
|  |  |
| severe stages in the second the tour. He rides for the $7-$ half of the 23 -day, 2560 -mile Eleven team, the first from the |  |
|  |  |
|  |  |
| IXTUR |  |
|  |  |
|  |  |
|  |  |
| 0, 90 overs minima |  |
| ${ }_{\text {T }}$ |  |
|  |  |
| Brianntic Aasurace |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| PPA CERTESDDMTDEDS |  |


| LITTLEWOODS poolsivespool |  |
| :---: | :---: |
| $5 \sqrt{10}$ | $44 \bigcirc 1$ |
| \& 04.206$]^{24} 52.055$ |  |
|  |  |
|  | ${ }^{124}$ |
|  | 6ANATS........ 5299.60 |
|  |  |
|  |  |


Sharpe aims




## 

Hosis


## Langer has biggest incentive to win


#### Abstract

    $=5$ $= \pm$.


## Davies shaping up

## The Trust House Fortec ciassic hone hier gamicinto shape agein  <br>  <br>  BOXING

Bruno to practise his moves in private





$\qquad$
$\qquad$




# Happy return for Leconte and French 



## Brave Cash comes of age

## 别  ushedd Horough the frontiers f what were cousidered to be the linits of physical capapiri－ and proved that an apper－－ a and proved that an appey－ lectom $y$ need tor t top a player ectomy need not stop a player  ith a man as majestically his Aus Australian persoonlity as Heri <br> | $\begin{array}{l}\text { If you } \\ \text { die．．．}\end{array}$ |
| :--- |
| $\begin{array}{l}\text { Or if you } \\ \text { don＇t }\end{array}$ | these two booklets

 set out your financial options． win．And thesestwo free bookles form in Alied Dunbar can help you do this．
＂Artanging Your Aftairs＂is awo－part review of personal inancial priorities，the finding of majior outays and how to provide for three key eventuasities－illness，reirement
and death．The options are presenved to you clearty and comprehensively
And ifvou feel in need of personal financial guidance
Foryour free＂Arcanging Your Affairs＂bookiets jus complete the depails below and post to：Sonia Benner
Allied Dunbar Assurance plc， FIEEEPOST，Swindon SNI IXZ Allied Dunbar Assu）
（no stamp needed）
Wherphone her on 0800010500 and quote Deptits Wrepay for the call lits a 24 hour service， 7 days a week
There is no obligaion for you to mke any further acion －ーーーーーーーーー——

| Name（Mr／Mrs Miss） | Ininialc |
| :---: | :---: |

ALLIED Waked no
 before the lightness


Chatrier＇s call for

## new dates

［mex


Portuguese
penalty




 manninimbem initit





Seniors event




[^0]:    SECURTTY SYSTEMS MANAGER
     five yearex
    
    

